

FA	200	201	202	204	211	222	251	255	256	257	261	262	263	264	271	290
CO	0	50	44	20LH 1E	43	33LH /3E	40	40	58	24	36LH	24 LAH	42	24/3E	24	17L/3E
CT	24LH	31	37	21LH 1LRE	24	37LH 3LRE	40	2E/12	32	16	4LRE/ 25LH	35	18	21/3E	24 LH	15 LH 3LRE
DC	16 LH	16	16	21LH 1E	16	16	16	16	16	16	21	16	16	16	16	16 Eth
DE	0	23/1 E	19/ 1E	10 1E 1LTC	23/ 1E	17G 4LTC 3E	20	11/4E	20	23/ 1E	20	24	20	20	24	20/4Eth
FL	0	13	24	3	14	8/1E	24	24	14	24	24	24	24	14	14	14 Eth
GA	0	41L/ 3E	44	20/ 1E	44	20	22	21/3E	41L/3E	24	36	21/3E	24	10L/3E	9/3E	9/3E
HI	5	16	20	20	20	12	20	20	4	10	20	6	20	20	20	17
IA	0	31	18	21	24	15/3 E	18	6G 8LTC	18	18	28G 1E	35	18	21/3E	24	15/3E
ID	0	21 L	24	20L 1E	21 L	21LH 3E	24 L	16 L 8 LTC	24 L	24 L 2 LAW	21 L & H	20 L 4 LAW	24 L	18L/3E	21 GEN	16 E
IL	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12	12
IN	0	40	12	21	40	12	40	12	12	12	30	12	12	12	12	16
KS	3	12	12	12	12	11/1E	11/1E	12	12	12	12	12	12	11/1E	11/1E	12 E
KY	0	31	36	12L	24	25	36	12	32	12	29	35	18	21/3E	24	12 E
LA	0	16	16	0	21	8/3E	16	16	16	16	21/1E	16	21	21/3E	16	16 E
MA	0	26	37	18	20	21	25	20	32	24	24	29	0	20	20	6
MD	0	16	16	21LH	16	16	16	16	16	16	16	16	16	16	16	3 E
ME	0	30	30	22	30	37G/ 3E	30	14	30	16	30	16	30	21/3E	24	10 E
MI	0	21	21	21LH 1E	21	23 /1E	21	21 LTC	21	21	21	21	21	21/3E	21	13 E
MN	0	15	24	15	15	15	30	30	30	24	30	30	15	20	15	15 E
MO	0	16	16	16	16	16	16	15	16	16	16	16	16	16	16	16 E
MS	12	12	12	21	12	12	12	12	12	12	12	12	12	12	8	24 E
MT	0	20	20	20	20	10	40	19	15	15	15	13	30	0	24	8
NC	0	15	15	21 1E	15	24 1E	15	12	15	10	14/1E	15	12	21 3E	18	15 E
ND	24	36	15	17/1E	36	36/3E	36	15	15	15	30	15	36	22/3E	24	12LA/3E
NE	0	21 L	21 L	21 1E	21 H	21 4H/3E	21	15H/ 1ETH	21 LH	21 L	21 L	21 L	21 L	19	21L/1E	16 ETH
NH	24	25	25	21	25	18 3E	25	25	24	24	24	24	25	21/3E	24	6/10E
NJ	24	24	24	22	24	22/3 E	24	24	24	24	24	24	24	24	24	16
NM	0	15	15	15	40	7P/7 L/1C	15	24	15	24	36	24	44	15	24	16

FA	200	201	202	204	211	222	251	255	256	257	261	262	263	264	271	290
NV	0	30	30	22L 1E	30	18G/ 3E/ 4LTC	30	30	30	24	29LH/ 1E	24	30	27	24	9LH/3E
NY	0	12	15	15	15	15	15	15	15	15	15	15	15	15	15	15
OH	0	20	20	20	20	20	20	14	20	20	20	20	18	20	20	10 E
OK	0	21G 3E	19G 2LU 3E	8G/ 2E	21G 3E	18G 2E	2LU 3E	19G 2LU 3E	21G 3E	19G 2LU 3E	19G/ 3E/ 2LU	20 G	18 G	15G/1E	19G 2LU 3E	8E
OR	0	44	19	13	43	40	40	40	40	24	36	24	34	24/3E	24	16
PA	0	40	40	22	24	25	40	24	40	24	29	24	18	27	24	24
PR	30	44	60	38	44	44	30	30	44	30	60	30	44	45	45	30
RI	0	40	40	20/2E	24	25	40	24LTC	40	24	29	24	18	24/3E	24	21/3E
SC	0	24	24	21/1E	24	37/3E	24	24	40	24	36	24	18 LAH	24/3E	24	24 E
SD	0	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
TN	24	24	24	21	24	3	24	24	24	24	24	24	24	24	24	24 Eth
TX	0	18	15	9 1E	15	12 3E	15	15	15	15	15	9	0	15	15	15
UT♣	0	6	12SS 2CLS SRM	21 1E	24	9LH /3E	12	6	6	6	12SS/ 2CLSS RM	6	24	3 Eth	46	6 Eth
VA	0	31 LH	37 LH	21 LH 1 OGI	24 LH	33LH 3IRL4 LTC	40 LH	ILR 2 LH 12	32 LH	24 LH	ILR 4 LH 25	ILR 2 LH 33	18 LH	3ILR/18LH 3OGI	2ILR/1OG I21LH	ILR 4 OGI 14
VT	0	24	24	21 1E	24	23/1 E	24	14	24	24	24	24	18	21/3E	24	18 E
WA	0	25	21/3 E	15	21/3 E	21/3 E	21/3 E	25	21/3E	21/3E	21/3E	21	21/3E	24/3E	21/3E	21/3E
WI	24	24	24	22	24	24	24	24	24	24	24	24	24	21/3E	24	12 E
WV	0	12	12	21 1E	24	21/1 E 2LTC	12	8 LTC	12	12	24	12	12	21/3E	24	12E
WY	0	44	15	22	24	22/3 E	15	15	15	15	15	15	18	27	24	15

♣ Utah has special rules regarding Self Study (SS) courses and Classroom (Clssrm) courses. Please make sure you are familiar with your state's rules regarding your CE requirements.

Please Note: All courses offered by The American College, whether in classroom or online, qualify for self-study CE only unless otherwise noted.

200-Techniques for Prospecting: Prospect or Perish; **201**-Techniques For Exploring Personal Markets; **202**-Techniques For Meeting Client Needs; **204**-Marketing Financial Services to Women; **211**-Essentials of Disability Income; **222**-Essentials of Multiline Skills;

251-Essentials of Business Insurance; **255**-Essentials of Long-Term Care Insurance; **256**-Essentials of Annuities; **257**-Essentials of Life Insurance Products; **261**-Retirement Planning; **262**-Foundations of Financial Planning: An Overview; **263**-Foundations of Financial Planning: The Process; **264**-Foundations of Investment Planning; **271**-Foundations of Estate Planning; **290**-Ethics for the Financial Services Professional.

E-Contains ethics credit.

Financial Planners

All American College courses meet the requirements of the PACE program. Most courses also meet the CE requirements of Certified Financial Planner Board of Standards (CFP Board). The CFP Certification column shows the number of hours that have been granted. American College courses listed do not satisfy the CFP Certification continuing education ethics requirement.

Life and Health Agents

The American College submits most of its courses to the states for continuing education credit. This guide shows the number of hours that have been granted for agents who are licensed to sell life and health insurance unless otherwise noted.

PACE Recertification

Most American College courses meet the requirements of the PACE Recertification Program for CLUs, ChFCs, RHUs, REBCs, CLFs, CAPs and CASLs. This guide shows the number of hours that may be claimed.

Important MI Reporting Requirements: MI law requires that CE is reported within 30 days of passing the examination. Please call (800) 263-7265 immediately to pay MI's required \$1.00/credit hour fee if the fee was not paid at time of course registration. Failure to do so will result in CE credits not being submitted. Please allow The American College 7-10 days to process your CE request.