

**CFP Continuing Education Credit Hours
as of 01/01/2011**

Catalog No.	Title	General Credit Hours	Ethics Credit Hours
CE 100	Issues in the Ethics of Financial Services	0	0
CE 126	Ethics for CFP Designees (revised)	0	Pending
FA 200	Techniques for Prospecting: Prospect or Perish	0	
FA 201	Tech for Expl Personal Markets	2.5	
FA 202	Tech for Meeting Client Needs	5	
FA 204	Marketing Financial Services to Women	6	
FA 211	Essen of Disability Income Ins	5	
FA 222	Essen of Multiline Skills	40	
FA 251	Essen of Business Insurance	5	
FA 255	Essen of LT care ins	5	
FA 256	Essen of Annuities	5	
FA 257	Essen of Life Ins Products	5	
FA 261	Found of Retirement Planning	5	
FA 262	Found of Fin Plan: Overview	5	
FA 263	Found of Fin Plan: Process	5	
FA 264	Found of Investment Planning	5	
FA 271	Found of Estate Planning	5	
FA 290	Ethics for the Fin Serv Prof'l	0	0
HS 300	FP: Process and Environment	10	
HS 311	Fund of Insurance Planning	10	
HS 313	Individual Health Ins	10	
HS 321	Income Taxation	10	
HS 322	Fin System in the Economy	10	
HS 323	Individual Life Ins	10	
HS 324	Life Ins Law	10	
HS 325	Group Benefits	10	
HS 326	Plan for Retirement Needs	10	
HS 328	Investments	10	
HS 330	Fundamentals of Est Planning	10	
HS 331	Plan for Business Owner/Prof'ls	10	
HS 332	Fin Pl Applications	5	
HS 334	Estate Planning Apps	10	
HS 340	Advanced Topics in Group Bene	10	
HS 342	Executive Comp	10	
HS 343	Comp and Personnel Mgmt	0	
HS 344	Adv Topics in Managed Care	24	
HS 345	Essentials of Healthcare Reform	10	
HS 350	Understanding the Older Client	10	
HS 351	Health/LT Care Fin for Seniors	10	
HS 352	Financial Decisions for Retiremt	10	
GS 803	Financial Stmt Analysis	16	
GS 804	Communications and Research	0	

Catalog No.	Title	General Credit Hours	Ethics Credit Hours
GS 807	MSFS Case Study Project	0	
GS 811	Security Analysis/Port Mgmt	16	
GS 814	Qualified Retirement Plans	10	
GS 815	Advanced Est Planning I	7.5	
GS 816	Advanced Est Planning II	7.5	
GS 817	Personal Tax Planning	8	
GS 819	Mutual Funds: Anal, Alloc, Perf	7.5	
GS 831	Ethics and Human Values	0	0
GS 836	Business Succession Planning I	8	
GS 839	Planning for Philanthropic Impact	20	
GS 842	Executive Comp	7.5	
GS 849	Charitable Strategies	28	
GS 859	Gift Plng in a Nonprofit Context	5	

Management courses (HS 370 – 380 series and GS 900 series) do not qualify for CFP credit.

With the exception of CE 126 which is always reported directly to the CFP Board, CFP credits are self-reporting. The College will report the credits upon request.

Please note that due to procedural changes in how CFP® Board evaluates courses, credit will no longer be given for ethics courses unless they deal specifically with the CFP Code of Ethics. Also, CFP Board will now grant a maximum of 1 credit hour for every 10 questions on the final exam. Course credits are subject to change without notice.